Frequently Asked Questions - Advisers

Q1. What is happening?

We are making a change to the fee schedule for Model Portfolio Services (MPS).

Q2. Why are you doing this now?

We regularly review all aspects of our offering to ensure we remain competitive and focus on continuously enhancing the services we deliver to you and your clients.

Q3. What is the headline change to MPS fees?

The MPS fee is changing from 0.096% (9.6bps) to 0.15% (15bps). We do not charge VAT on our MPS. This modest increase equates to £4.50 per month on a portfolio of £100,000.

Q4. When will the changes come into effect?

1st January 2021.

Q5. Will my clients be notified?

We are required to give clients 30 days' notice of any change to their charges and provide them with a revised charges schedule. We will be notifying your clients by the end of November.

Q6. Why are you increasing the MPS fee?

The investment landscape is continuously evolving. To ensure we stay at the forefront of the latest thinking and deliver leading-edge solutions we need to evolve too. Whilst we have delivered a number of significant enhancements, and have more in the pipeline, these developments require a long-term view and a commitment to investing in our solutions to stay relevant and innovative in an ever-changing world.

Q7. How does your MPS compare to the market?

Our MPS has a track record of over a decade and has been proven to deliver strong investment returns relative to benchmarks. We believe our solution is one of the most competitive in the UK market, but we are wholly committed to building on this success and continuing to strengthen our offering to you.

Q8. What else is changing?

We will also be moving our fee calculation methodology from month-end valuation to average daily market value (ADMV) for our MPS. This widely adopted approach more accurately reflects the fees payable on your client's account based on a day-to-day valuation, rather than at one month-end valuation point.

Q9. When will the change to ADMV come into effect?

1st January 2021.

Q10. Who can I contact if I have more questions?

Please contact your usual relationship manager or helpdesk@fusionwealth.co.uk